

LUIS R JIMENEZ

7112 NW 72nd Avenue, Miami, FL 33166



Objective: Take our company to a higher level of customer service in all aspects.

Experience:

Suncoast Elevator Company, Inc. | Miami, FL

Principal (Owner), New Equipment/Modernization V.P (Sales & Installations) 12/2011 to Present

Ace Elevator Company | Hollywood, FL

New Equipment/Modernization Manager (Sales & Installations) 04/20/2009 to 12/2011

Management of New Installation and Modernization Sales and Installations contracts while meeting both customer expectations and profitability measures.

Job duties : teaming with the Service Department to develop a profitable customer base through participation at customer meetings & providing technical assistance during the job proposal phase; responding to customer questions, issues & requests; reviewing weekly payroll; overseeing the delivery of safety training & proactively supporting a safe work environment for all employees; scheduling, tracking & managing all New Installation jobs & ordering materials; establishing & strengthening business relationships with G/C and Architects; hiring, supervising, training and the development of the department office and field personnel.

Otis Elevator Company | Miami, FL

New Equipment Manager 04/01/06 to 03/23/09

Management of New Installation contracts while meeting both customer expectations and profitability measures.

Job duties : teaming with the Service and Sales Departments to develop a profitable customer base through participation at customer meetings & providing technical assistance during the job proposal phase; responding to customer questions, issues & requests; reviewing weekly payroll; overseeing the delivery of safety training & proactively supporting a safe work environment for all employees; scheduling, tracking & managing all New Installation jobs & ordering materials; establishing & strengthening business relationships with G/C, and Architects; hiring, supervising, training and the development of the department office and field personnel.

Contact me :

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Operations Manager:

Luis R. Jimenez
954.249.8019

luis@coastal-elevator.com

Sales

305.951.0565

info@coastal-elevator.com

ThyssenKrupp Elevator/South Florida (Try-County) | Miami, FL

New Equipment Manager 06/01/03 to 03/30/06

Management of New Installation contracts while meeting both customer expectations and profitability measures.

Job duties : teaming with the Service and Sales Departments to develop a profitable customer base through participation at customer meetings & providing technical assistance during the job proposal phase; responding to customer questions, issues & requests; reviewing weekly payroll; overseeing the delivery of safety training & proactively supporting a safe work environment for all employees; scheduling, tracking & managing all New Installation jobs & ordering materials; establishing & strengthening business relationships with G/C, and Architects; hiring, supervising, training and the development of the department office and field personnel.

Dover Elevator (Miami Elevator Company)/Puerto Rico | Miami, FL

New Equipment Manager 04/15/99 to 05/30/03

Establish a New Installation Department; build a complete structure of new installations and sales departments. Management of New Installation contracts while meeting both customer expectations and profitability measures.

Job duties : teaming with the Service and Sales Departments to develop a profitable customer base through participation at customer meetings & providing technical assistance during the job proposal phase; responding to customer questions, issues & requests; reviewing weekly payroll; overseeing the delivery of safety training & proactively supporting a safe work environment for all employees; scheduling, tracking & managing all New Installation jobs & ordering materials; establishing & strengthening business relationships with G/C, and Architects; hiring, supervising, training and the development of the department office and field personnel.

Miami Elevator Company/South Florida (Try-County) | Miami, FL

New Equipment Manager/Coordinator 04/11/93 to 04/01/99

Manage and Coordinate New Installation contracts while meeting both customer expectations and profitability measures.

Job duties : develop a profitable customer base through participation at customer meetings & providing technical assistance during the job; responding to customer questions, issues & requests; reviewing weekly payroll; overseeing the delivery of materials, field coordinate all pre-start work, safety training & proactively supporting a safe work environment for all employees; scheduling, tracking & managing all New Installation jobs & ordering materials; establishing & strengthening business relationships with G/C, and Architects; hiring, supervising, training and the development of the department office and field personnel.

Education/Qualifications:

Electronic Engineer – Miami-Dade Community College | Miami FL 1989/92

Osha 300 & 500 Safety Training

Dale Carnegie Training (Sales & Management)

ThyssenKrupp Training (New Installation and Mod Sales and Management)

Florida Certificate of Competency (CC1832)

Qualifier Elevator Inspector (Q.E.I Certification)



Contact Us :

Coastal-Elevator Services, Inc.

General Information:

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